

MILITARY OFFICERS ASSOCIATION OF AMERICA
ALAMO CHAPTER

P.O. Box 340497, Ft Sam Houston, TX 78234
MINUTES OF BOARD MEETING – Thursday, 8 September 2022

The Meeting was called to order by Board Chair Barbara Ramsey at 10am. A quorum was present (min 50%) and acting throughout the meeting.

Attendees:

Board: Col Mac McDonald, Col Barbara Ramsey, Col Frank Rohrbough, LTC Robert Blake, LtCol Ed Marvin

Staff: Col Brad Barnhart, Col Felix Santiago, Col Lisa Skopal, LTC Mike Frankel, Lt Col Kitty Meyers, MAJ Jim Cunningham.

Staff Absent: Col David Patrick

Board Absent: LTC Bill Goforth, LTC Jim Finch.

Barbara Ramsey led the Pledge of Allegiance. Ed Marvin gave the invocation. Barbara noted the programs during COVID and beyond have been outstanding thanks to David Patrick's efforts.

Old Business

- a) Minutes: The minutes from 20 April 2022 were reviewed and accepted as written. Bob Blake made the motion to accept, seconded by Ed Marvin. All were in favor.
- b) RBFCU CD Transfer: Currently both Operations and ACEF CD's are under the ACEF account and Ops needs to be transferred to a separate account. Paperwork has been completed, just need the authorized signatories to physically sign the transfer order.

a) President's Update:

Kitty congratulated Mike Frankel (secretary) on his promotion to LTC. She also provided an overview of Chapter business since the last Board meeting:

1. MOAA national awarded the chapter a Five Star Level of Excellence as well as a Five Star Award for the chapter website and the chapter newsletter The Lariat. The official award ceremony will take place during the annual meeting in Kansas City which conflicts with Chapter's Golf Tournament so Jim Cunningham, who will be on hand in his capacity as TCC Officer will accept on the chapter's behalf.

2. The chapter's social events have been highly successful thanks to the work of David Patrick. Looking forward to the September luncheon at Blue Skies with speaker Charles "Marty" Wender, a real estate developer who has had an enormous impact on the growth of San Antonio.

3. Building update: A renewed lease (without the near million dollar building replacement clause) has been verbally approved, just waiting on the signed copy. Meanwhile issues with the bathroom

door continue and the maintenance group has submitted a requested to the Corps of Engineers to inspect the building.

4.Kudos to members of the Exec staff for their handling of the chapter business, Jim for his yeoman efforts with the Lease folks; Felix for his working with MOAA national and the NRT reports; Brad for his budget guidance; and Lisa for her stellar efforts in signing up new advertisers and Corporate Partners. The annual Planning meeting for next year will be held on November 3 in place of the regular staff meeting and the 2023 budget will be present for Board approval on Dec 8. Challenged the Board to beef up its members and locate members and a Chair for the ACEF Board.

b) Budget Update:

Brad Barnhart reviewed the financials.

Educational Foundation

	January	February	March	April	May	June	July	August	September	October	November	December	YTD	2022 Budget	Variance	YTD 2021
Donations (prior month)	1,905.00	1,030.00	770.00	420.00	-	939.00	210.00	680.00					5,954.00		5,954.00	4,803.50
Donations - Checks	35.00	500.00	4,025.00					200.00					4,760.00		4,760.00	445.00
Donations - Online (Sq & PP)	175.00	150.00		526.00			20.00						871.00		871.00	750.00
The Big Give													-		-	-
Go Fund Me													-		-	-
Amazon Smile			16.63		11.68								28.31		28.31	25.09
Other/Dividend		0.12	9.55	4.65	0.47	4.31	4.32	4.52					27.94		27.94	46.39
MOAA Transition Grant													-		-	-
Golf Tournament													-		-	-
TOTAL INFLOW	2,115.00	1,680.12	4,821.18	950.65	12.15	943.31	234.32	884.52	-	-	-	-	11,641.25		11,641.25	6,069.98
OUTFLOWS																
Other																
Bank Fee				24.00			5.00									
Big Give Admin Fee							200.00						200.00		200.00	200
JROTC Medals													-		-	-
ROTC Admin					246.48	587.99							834.47		834.47	0
Scholarship Guest Lunches (40)			1,006.40										1,006.40		-	-
Golf Administration													-		-	-
Postage							582.00						582.00		582.00	
PayPal Fee				14.97									14.97		14.97	1.75
Square Fee	6.58	5.55		1.03			1.07						14.23		14.23	25.26
Charity													-		-	0
Warrior & Family Support Ctr													-		-	-
MOAA Transition Grant													-		-	-
Total Outflow (Other & Charity)	6.58	5.55	1,006.40	40.00	246.48	587.99	783.07	-	-	-	-	-	2,652.07	\$ -	2,652.07	227.01
Scholarships																
Col Torrey						1,000		1,000.00					1,000.00	\$ -	1,000.00	1,000.00
Gen Herring (JROTC)					1,000			1,000.00					1,000.00	\$ -	1,000.00	1,000.00
Col McCarthy (JROTC)					1,000			1,000.00					1,000.00	\$ -	1,000.00	1,000.00
Chapter (Jim & Cheryl Cunningham)				1,000				1,000.00					1,000.00	\$ -	1,000.00	1,000.00
Other (JROTC)			2,000	2,000	2,000	1,000		7,000.00					7,000.00	\$ -	7,000.00	1,000.00
ROTC Navy UT Austin			1,000					1,000.00					1,000.00	\$ -	1,000.00	1,000.00
ROTC Army UT Austin			1,000					1,000.00					1,000.00	\$ -	1,000.00	1,000.00
ROTC Air Force UT Austin			1,000	1,000				2,000.00					2,000.00	\$ -	2,000.00	1,000.00
ROTC Air Force Texas State			2,000					2,000.00					2,000.00	\$ -	2,000.00	2,000.00
ROTC Army Texas State			1,000					1,000.00					1,000.00	\$ -	1,000.00	1,000.00
ROTC Air Force UTSA (Ed & Ruby Marvin)			1,000					1,000.00					1,000.00	\$ -	1,000.00	1,000.00
ROTC Army UTSA			3,000					3,000.00					3,000.00	\$ -	3,000.00	1,000.00
ROTC Air Force UTSA			2,000					2,000.00					2,000.00	\$ -	2,000.00	2,000.00
ROTC Army St Mary's			1,000					1,000.00					1,000.00	\$ -	1,000.00	1,000.00
ROTC Army Texas A&M Kingsville								-					-	\$ -	-	1,000.00
ROTC Army Texas A&M Corpus Christi					1,000			1,000.00					1,000.00	\$ -	1,000.00	1,000.00
ROTC Army Rio Grande Valley					1,000			1,000.00					1,000.00	\$ -	1,000.00	1,000.00
ROTC Army Rio Grande Valley							1,000	1,000.00					1,000.00	\$ -	1,000.00	1,000.00
Total Scholarships	-	-	15,000.00	4,000.00	6,000.00	2,000.00	1,000.00	-	-	-	-	-	28,000.00	\$ -	28,000.00	20,000.00
TOTAL OUTFLOW	6.58	5.55	15,040.00	4,246.48	6,246.48	2,587.99	1,783.07	0.00	0.00	0.00	0.00	0.00	30,652.07	\$ -	30,652.07	20,227.01
Decrease/Increase	2,108.42	1,674.57	(10,218.82)	(3,295.83)	(6,234.33)	(1,644.68)	(1,548.75)	884.52	-	-	-	-	(19,010.82)	\$ -	(19,010.82)	(14,157.03)

Two thirds into the fiscal year shows we are in a good position and head of the 2021 numbers. Only one scholarship check is still to be cashed.

Kitty advised they are looking at additional opportunities to assist ROTC cadets by way of providing refreshments that are impactful but do not cost as much as a scholarship. Once the ACEF Board is fully operational they can investigate such possibilities.

Operations Inflows

	January	February	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	2022 Budget	Variance	YTD 2021
Membership Dues																
MOAA National	360							50.00					\$410.00	\$ 200	\$210.00	6,055.00
Friends of the Chapter													\$0.00		\$0.00	-
Austin Chapter													\$0.00		\$0.00	-
New Surv Sp							25.00						\$25.00		\$25.00	-
New Retired	50.00		25.00	25.00	25.00		75.00	25.00					\$225.00	\$ 500	-\$275.00	450.00
New Active Duty		25.00		25.00	25.00								\$75.00	\$ 200	-\$125.00	50.00
New Former							50.00	25.00					\$75.00	\$ 50	\$25.00	25.00
Renewal Surv Sp	250.00	225.00	250.00		75.00	25.00	25.00	100.00					\$950.00	\$ 750	\$200.00	770.00
Renewal Retired	1,650.00	1,125.00	850.00	650.00	525.00	475.00	950.00	875.00					\$7,100.00	\$ 11,250	-\$4,150.00	6,875.00
Renewal Active Duty	150.00		25.00	125.00			50.00	75.00					\$425.00	\$ 100	\$325.00	100.00
Renewal Former	25.00	75.00	50.00	75.00	50.00	25.00	25.00						\$325.00	\$ 200	\$125.00	175.00
Friends of the Chapter													\$0.00	\$ 100	-\$100.00	-
Total	\$ 2,485.00	\$ 1,450.00	\$ 1,200.00	\$ 900.00	\$ 700.00	\$ 525.00	\$ 1,200.00	\$ 1,150.00	\$ -	\$ -	\$ -	\$ -	\$9,610.00	\$ 13,350	-\$3,740.00	\$ 14,500.00
Non-Dues Revenue																
Golf Tournament													\$0.00	\$ 5,000	-\$5,000.00	
Travel Awards				15.00									\$15.00	\$ 100	-\$85.00	-
Merchandise (Coins/Shirts)			65.00	30.00	30.00		60.00	30.00					\$215.00	\$ 250	-\$35.00	60.00
Advertising Lariat	2,970.00				2,670.00	75.00		150.00					\$5,865.00	\$ 4,000	\$1,865.00	4,690.00
Corporate Partnership	\$ 450.00	\$ 100.00	\$ 350.00		\$ 200.00	\$ 900.00							\$2,000.00	\$ 1,000	\$1,000.00	900.00
Donation Miscellaneous													\$0.00	\$ 1,000	-\$1,000.00	
Donations to Chapter	1,375.00	1,240.00	485.00	624.00	98.00	315.00	1,895.00	456.00					\$6,488.00	\$ 7,500	-\$1,012.00	4,771.50
Donations to ACEF	1,030.00	770.00	420.00	380.00	179.00	210.00	650.00	647.00					\$4,286.00	\$ 7,000	-\$2,714.00	3,985.50
Social Events	458.00	882.00	2,748.40	809.00	1,590.00	527.00	204.00	2,100.00					\$9,318.40	\$ 16,750	-\$7,431.60	1,232.00
	\$ 6,283.00	\$ 2,992.00	\$ 4,068.40	\$ 1,858.00	\$ 4,767.00	\$ 2,027.00	\$ 2,809.00	\$ 3,383.00	\$ -	\$ -	\$ -	\$ -	\$28,187.40	\$ 42,600	-\$14,412.60	15,639.00
TOTAL INCOME	\$8,768.00	\$4,442.00	\$5,268.40	\$2,758.00	\$5,467.00	\$2,552.00	\$4,009.00	\$4,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,797.40	\$55,950	-\$18,152.60	\$ 30,139.00

Notable difference between 2021 and 2022 is that MOAA national provided over \$6,000 in incentives that this year has been reduced to \$400 because of a change in their programming. Retiree renewals are on track as are the overall year to date numbers.

Non dues revenues are great thanks to Lisa, and donations to the chapter are also ahead. An further solicitation will be distributed in the fall, and the future revenue from the Golf Tournament and the Big Give are also to be added in.

Operations Outflows – Differences in 2022 versus 2021 are that the chapter had to purchase JROTC medals this year and scholarships awarded increased from \$20,000 to \$29,000.

Kitty advised the standard goal is to distribute \$25k, General Garza generously added to that amount this year to cover all 9 of the JROTC applicants.

Social events are now back to normal but a little below expectations. Barbara asked how the telephone bills with using the cell phone versus a land line were tracking – it was noted that the current bills do include \$30 for the phone which will disappear once paid off.

Category	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	2022 Budget	Variance	YTD 2021
Copier Mntn Agreement				691.00									691.00	\$ 700	9.00	691.00
Square Service Fee	27.07	10.96	30.55	18.06	19.52	15.02	49.32	175.53					346.03	\$ 600	253.97	359.87
PayPal Service Fee	55.99	108.20	103.93	65.72	80.76	43.46	74.50	239.42					771.98	\$ 750	(21.98)	375.95
D&O Insurance								653.00					653.00	\$ 650	(3.00)	-
Dues & Subscription	1,039.60				112.57	200.00							1,352.17	\$ 2,000	647.83	1,358.17
Contractor Incentive	-												-	\$ 1,000	1,000.00	
Independent Contr	1,820.00	1,820.00	1,820.00	1,820.00	1,820.00	1,820.00	1,820.00	1,820.00					14,560.00	\$ 21,840	7,280.00	11,958.24
Liability Insurance		487.00											487.00	\$ 500	13.00	487.00
Marketing													-	\$ -	-	-
Merchandise (Coins/Shirts)													-	\$ -	-	-
Office	9.08	300.57	154.49	346.54	39.12	17.13	1,207.30	156.00					2,230.23	\$ 3,000	769.77	1,946.00
Postage & Delivery		234.00			292.00	582.00	(395.30)						712.70	\$ 2,000	1,287.30	1,869.20
Social Events	78.00		3,252.52	760.00			2,229.40	1,506.46					7,826.38	\$ 16,340	8,513.62	26.00
Special Activities													-	\$ -	-	-
Telephone	162.87	162.87	162.87	152.41	152.73	152.73	153.30	153.30					1,253.08	\$ 2,000	746.92	1,138.77
Trans To ACEF	1,905.00	1,030.00	770.00	420.00	380.00	939.00	210.00	680.00					6,334.00	\$ 7,000	666.00	4,803.50
Volunteer Recognition													-	\$ -	-	-
Total Outflow	\$ 5,097.61	\$ 4,153.60	\$ 6,294.36	\$ 4,273.73	\$ 2,896.70	\$ 3,769.34	\$ 5,348.52	\$ 5,383.71	\$ -	0	0	0	37,217.57	\$ 58,380	21,162.43	25,013.70
Surplus/(Deficit)	3,670.39	288.40	(1,025.96)	(1,515.73)	2,570.30	(1,217.34)	(1,339.52)	(850.71)	-	0	0	0	579.83	(2,430.00)	3,009.83	5,125.30

Cash Balances:

Educational Foundation	Jan	Feb	March	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
RBFCU													
Savings	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00					
Money Market	\$37,837.76	\$ 37,022.59	\$ 14,336.87	\$ 12,771.55	\$ 12,161.68	\$ 15,016.88	\$ 14,468.05	\$ 15,352.55					
Checking	\$ 100.12	\$ 100.03	\$ 14,100.53	\$ 10,076.47	\$ 4,076.30	\$ 2,076.42	\$ 1,071.50	\$ 1,071.50					
Certificates	\$10,370.93	\$ 10,375.10	\$ 10,379.98	\$ 10,384.70	\$ 10,389.58	\$ 10,394.30	\$ 10,399.18	\$ 10,399.18					
Total	\$48,318.81	\$47,507.72	\$ 38,827.38	\$ 33,242.72	\$ 26,637.56	\$ 27,497.60	\$ 25,948.73	\$ 26,833.23	\$ -	\$ -	\$ -	\$ -	
Chapter Operations													
Broadway	\$22,228.06	\$22,480.70	\$ 21,490.50	\$ 19,974.77	\$ 23,417.64	\$ 22,200.30	\$ 20,991.82	\$ 31,506.11					
RBFCU CD's	\$17,034.79	\$17,039.23	\$17,044.16	\$ 17,049.05	\$ 17,055.27	\$ 17,061.29	\$ 17,067.51	\$ 17,073.73					
Total	\$39,262.85	\$39,519.93	\$ 38,534.66	\$ 37,023.82	\$ 40,472.91	\$ 39,261.59	\$ 38,059.33	\$ 48,579.84	\$ -	\$ -	\$ -	\$ -	
Social Events	Jan	Feb	March	April	May	June	July	Aug	Sep	Oct	Nov	Dec	YTD
Chapter													
Inflows	\$ 78.00	\$ 902.00	\$ 2,924.40	\$ 736.00	\$ 1,721.00	\$ 653.00	\$ -	\$ 1,572.00	\$ 732.00				\$ 9,318.40
Outflows	\$ 78.00	\$ 812.40	\$ 2,440.12	\$ 760.00	\$ 1,536.40	\$ 693.00		\$ 1,506.46					\$ 7,826.38
Variance	\$ -	\$ 89.60	\$ 484.28	\$ (24.00)	\$ 184.60	\$ (40.00)	\$ -	\$ 65.54	\$ 732.00	\$ -	\$ -	\$ -	\$ 1,492.02

4 Year Comparison

AUGUST YTD	2019	2020	2021	2022
ACEF				
Inflows				
Donations	\$5,994	\$6,485	\$5,999	\$11,585
Other	\$1,575	\$0	\$0	27.9456.25
Golf	\$36,131	\$0	\$0	\$0
TOTAL INFLOWS	\$43,700	\$6,485	\$6,045	\$11,641
Outflows				
Admin	\$200	\$200	\$200	\$1,034
Wounded Warrior	\$0	\$0	\$0	\$0
Scholarships \$\$	\$11,500	\$15,000	\$20,000	\$28,000
Scholarships #	16	23	20	29
TOTAL Outflows	\$11,825	\$15,325	\$20,009	\$30,652
Increase/(Decrease)	\$31,875	-\$8,840	\$3,426	-\$19,011
Operations Inflows				
Dues	\$5,890	\$10,105	\$14,525	\$9,610
Non-Dues				
Advertising	\$13,800	\$3,070	\$4,690	\$5,865
Donations	\$2,014	\$3,691	\$4,772	\$6,488
Golf	\$0	\$0	\$0	\$0
Social Events	\$10,344	\$3,989	\$0	\$9,318
TOTAL Non-Dues	\$31,813	\$21,507	\$17,630	\$28,187
TOTAL INFLOWS	\$37,703	\$31,612	\$32,155	\$37,797
Operations Outflows				
Contractor	\$13,430	\$12,812	\$11,958	\$14,560
Lariat	\$5,432	\$0	\$0	\$0
Office	\$2,688	\$1,248	\$1,946	\$2,230
Postage Office	\$260	\$1,026	\$1,869	\$713
Social Events	\$8,665	\$3,903	\$25	\$7,826
TOTAL OUTFLOWS	\$45,276	\$32,776	\$25,013	\$37,218
Increase/(Decrease)	-\$7,573	-\$1,164	\$7,142	\$580
Golf				
Inflows				
Sponsorship	\$0	\$0	\$8,025	\$2,500
Donations	\$0	\$810	\$1,350	\$3,415
Total Inflows	\$0	\$960	\$16,845	\$14,175
Total Outflows	\$1,000	\$1,000	\$0	\$3,919
Increase/(Decrease)	-\$1,000	-\$240	\$16,845	\$10,256
Reserves				
Outreach/Education	\$19,000	\$22,080	\$22,591	\$26,838
Operations	\$62,045	\$26,943	\$50,618	\$48,580

Kitty advised office expenses, especially postage, has been reduced since donation thank you letters and tax receipts are being distributed via email instead of by letter. Note also that paper

copies of meeting materials are not being provided for staff and Golf meetings, folks either print their own or bring in an electronic device. Taking advantage of technical advances!

Advised of one expense to occur soon that is not in the budget is a new computer for the office – Brad and Jim are working on the details.

c) Membership Update

Priority 1 – Membership & Retention

Felix Santiago advised Alamo Chapter is the largest chapter in Texas and one of the largest in the state. Participation by Alamo members could be better, often as a result from apathy, ignorance/knowledge. Membership makes a difference in the results of the PACT Act, COLA, Surviving Spouses benefits, the NDAA.

Current Membership Chart indicates 93 Active Duty, 136 Surviving Spouses, 33 Former Military, and 640 Retired giving a total of 902 members. Number are stable and 86% are dues paying members. We have about 30 members in Austin and the TCC is looking at ways to energizing this group into having its own chapter.

One in four members have been acquired through the MOAA national monthly NRT reports so have been in the chapter less than 2 years. Those non dues paying members in the Over Age 90 or the grandfathered Life category are the most generous in their donations to the chapter. 15% of the chapter are active, connected, and supportive of our programs.

There are 2 recruitment events coming up – a Retiree Appreciation Day on Oct 29 at JBSA Randolph, and another at BMAC on Nov 5. Newcomer Orientations are held twice a month on the 1st and 3rd Fridays with average attendance of around 200 folks, 20-30 of which are officers.

A few members are participating in the Soldier's Angels' volunteer events, and the category of Friends of the Chapter is continually being marketed. The execution of initiatives outlined in 1.8 is limited by chapter resources.

Priority 2 – Positive Financial Position

Lisa Skopal advised maintaining a team is problematic due to its members transitioning and other activities. Need some bulldogs to be persistent and tenacious with advertising prospects. Cajoled many of her own personal home improvement contractors this year to purchase advertising space but predicts next year to be less forthcoming.

Working on Big Give, produced handouts for the ARC and Blue Skies to include Big Give info and a piece of candy taped to it! Donations can start to be submitted from 6pm on Sept 22nd through 9pm on 23rd. Encouraged the Board to funnel any contacts in her direction.

Priority 3 – Legislative Efforts

Jim Cunningham Since the passing of the PACT Act efforts are now aimed at the Richard Star Act as it applies to approx. 6800 veterans but neither of the Texas senators have signed on to it.

Will include an article in The Lariat and encourage all members to send in the pre-formed letters available on the MOAA webpage to include benefits to National Guard members being deployed for state run activities.

Educational institutions are revisiting the Hazelwood Act so it may feature prominently in next year's legislature.

Priority 4 – Leadership Succession Planning

Continuing to push for committees and back up and reiterated that this will be her last term as President.

d) Golf Tournament

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	2022 YTD	2022 Budget	Variance	2021 Actual
Income:																
Sponsorship								2,500.00					2,500.00	30,000.00	27,500.00	26,125.00
Donation							250.00	25.00					275.00	1,500.00	1,225.00	1,440.00
Entry Donation Warrior @\$150							900.00	2,240.00					3,140.00	3,000.00	(140.00)	2,550.00
Entry Fee Player							1,260.00	5,650.00					6,910.00	14,000.00	7,090.00	13,060.00
Super Tickets @ \$50							400.00	950.00					1,350.00	5,000.00	3,650.00	5,000.00
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,810.00	\$ 11,365.00	\$ -	\$ -	\$ -	\$ -	\$ 14,175.00	\$ 53,500.00	\$ 39,325.00	\$ 48,175.00
Expenses:																
Green Fees 120 @ \$55													-	6,380.00	6,380.00	6,380.00
Quarry Golf Club Extras													-	750.00	750.00	672.00
Beverages 224@\$3													-	-	-	-
Lunch (Donated)													-	-	-	-
Awards Dinner 130 @ \$28.80 (130 @\$24 + 20% gratuity)													-	3,744.00	3,744.00	4,034.40
Banquet Room Clean Up Fee													-	250.00	250.00	250.00
Player Prizes (21 x \$100, 8 x \$75, 4 x \$50)													-	3,000.00	3,000.00	2,900.00
Discount (20%)													-	(600.00)	(600.00)	(580.00)
Banner/Signage \$179													-	179.00	179.00	149.00
Cling for Beverage Carts													-	12.00	12.00	8.00
Hole Signage etc (18 @\$25)													-	450.00	450.00	374.00
Hole in One Ins													-	425.00	425.00	395.00
Goodie Bag Items 150@\$21.50							\$ 2,580.00						2,580.00	3,225.00	645.00	630.00
Super Tickets 115 @ 7.50 (Billed 106)													-	862.50	862.50	795.00
Shipping							338.96						338.96	175.00	(163.96)	167.15
Photographer													-	250.00	250.00	250.00
Quarry Staff Tip													-	200.00	200.00	200.00
Golf Pro Consultant													1,000.00	1,000.00	-	-
Total	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,918.96	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,918.96	\$ 20,302.50	\$ 15,933.54	\$ 16,624.55
													Net:	\$10,256.04	\$33,197.50	\$31,550.45
													-20% MOAA	\$ 2,051.21		\$ 6,310.09
													Balance:	\$8,204.83		\$ 25,240.36
							(2019 \$8,125 each, 2021 \$12,600 each)									
													50%	Scholarship:	\$ 4,102.42	\$ 12,620.18
													50%	WFSC:	\$ 4,102.42	\$ 12,620.18

Currently have 72 players signed up (including 8 warriors). The title sponsor Donegan & Burns Foundation are sending in their check, as are Blue Skies.

Barbara expects all Board and staff members to contribute to bringing in players and sponsors.

Brad suggested linking marketing of our tournament with one he is involved in. It may also result in a recruitment opportunity. Next committee meeting is Monday Sept 12.

Meeting adjourned at 11:46am.

Next scheduled Board Meeting – Dec 8th 10am.



LTC Mike Frankel USA, Secretary

The Military Officers Association of America – Alamo Chapter is not a part of the department of defense or any of its components and it has no governmental status.